

# FOCUS | RESIDENTIAL REAL ESTATE AGENCIES (ranked by residences sold in 2016)

2017 rank	Company   Website Owners/principals	Address Phone	Residences sold in 2016 Residences sold in 2015	Value of residences sold in 2016	Areas covered
<b>1</b> 2016: 1	<b>Residential Properties Ltd.</b>   residentialproperties.com Sally E. Lapidès	140 Wickenden St. Providence, R.I. 02903 (401) 274-6740	<b>1,886</b> 1,748	\$789 mil.	Rhode Island, Connecticut and Massachusetts
<b>2</b> 2016: 2	<b>RE/MAX Preferred</b>   ri-homes.com Richard P. Zompa, broker/owner	1417 Douglas Ave. North Providence, R.I. 02904 (401) 353-2200	<b>1,762</b> 1,692	\$403 mil.	Rhode Island and nearby Massachusetts
<b>3</b> 2016: 3	<b>Coldwell Banker Residential Brokerage</b>   coldwellbankerhomes.com Patricia Lenihan, principal broker; Daphna Fields, regional vice resident; Merit McIntyre, president	831 Bald Hill Road Warwick, R.I. 02886 (401) 739-9500	<b>1,709</b> 1,667	\$467 mil.	Rhode Island, southeastern Connecticut and Massachusetts
<b>4</b> 2016: 4	<b>RE/MAX Professionals</b>   sellri.com David Iannuccilli, president and broker/owner	655 Main St. East Greenwich, R.I. 02818 (401) 884-6050	<b>1,120</b> 1,193	\$351 mil.	Rhode Island, Connecticut and Massachusetts
<b>5</b> 2016: 6	<b>Keller Williams Realty Central Rhode Island</b>   kwcri.com Carl J. Coutu, operating principal; Jo Anne Samborsky; Joseph Dias, brokers/co-owners	1170 Pontiac Ave. Cranston, R.I. 02920 (401) 785-1700	<b>1,061</b> 793	\$223 mil.	Rhode Island, eastern Connecticut and southeastern Massachusetts
<b>6</b> 2016: 5	<b>Randall Realtors</b>   randallrealtors.com H. Douglas Randall, CEO; Michael Schlott, president	4009 Old Post Road Charlestown, R.I. 02813 (401) 364-3388	<b>924</b> 971	\$281 mil.	Rhode Island and eastern Connecticut
<b>7</b> 2016: 10	<b>Keller Williams Realty of Newport</b>   kwnewport.com Connor Dowd, co-owner and operating principal; Chad Kritzas, co-owner	47 Valley Road Middletown, R.I. 02842 (401) 845-9200	<b>785</b> 577	\$255 mil.	Rhode Island and Massachusetts
<b>8</b> 2016: 7	<b>Keller Williams Realty Leading Edge</b>   kellerwilliamsleadingedge.com John Somyk, broker/owner	144 Wayland Ave. Providence, R.I. 02906 (401) 333-4900	<b>762</b> 657	NA	Rhode Island, Connecticut and Massachusetts
<b>9</b> 2016: 8	<b>RE/MAX River's Edge</b>   riversedgeri.com Michelle Cartwright, president, broker/ owner; Todd Mosher, owner	300 County Road Barrington, R.I. 02806 (401) 245-2000	<b>683</b> 627	\$183 mil.	East Bay, East Providence, greater Providence and southeastern Massachusetts
<b>10</b> 2016: 11	<b>Lila Delman Real Estate</b>   liladelman.com Melanie Delman, president ; John Hodnett, principal broker and co-owner	41 Ocean Road Narragansett, R.I. 02882 (401) 789-6666	<b>650</b> 567	\$430 mil.	Coastal Rhode Island, southeastern Connecticut and Massachusetts
<b>11</b> 2016: 12	<b>William Raveis</b>   raveisri.com David G. Enstone, principal broker and managing partner	65 Bellevue Ave. Newport, R.I. 02840 (401) 846-3800	<b>624</b> 547	\$220 mil.	Rhode Island and Bristol County, Mass.
<b>12</b> 2016: 13	<b>Williams &amp; Stuart Real Estate</b>   williamsandstuartrealestate.com Susan A. Rowles; Paul Zarrella, brokers/co-owners	870 Oaklawn Ave. Cranston, R.I. 02920 (401) 942-0200	<b>590</b> 479	\$136 mil.	Rhode Island and southern New England
<b>13</b> 2016: 9	<b>RE/MAX 1st Choice</b>   realestateri.com Robert Scitalia, president	980 Reservoir Ave. Cranston, R.I. 02910 (401) 943-6111	<b>557</b> 605	\$114 mil.	Rhode Island
<b>14</b> 2016: 14	<b>RE/MAX Flagship</b>   rihomesearch.com Christine Tanner; Michael Mita, brokers/co-owners	140 Point Judith Road Narragansett, R.I. 02882 (401) 789-2255	<b>508</b> 443	\$165 mil.	Rhode Island, Massachusetts and Connecticut
<b>15</b> 2016: 16	<b>Berkshire Hathaway HomeServices Gammons Realty</b>   bhhsгамmons.com Allen B. Gammons Jr.; Roxanne Tafuri	461 Main St. East Greenwich, R.I. 02818 (401) 886-6100	<b>347</b> 275	\$101 mil.	Rhode Island, southeastern Conn., southern Mass.
<b>16</b> 2016: 22	<b>Mott &amp; Chace Sotheby's International Realty</b>   mottandchace.com Judith Chace, broker/owner; Raymond Mott, brokers/co-owners	5280 Post Road Charlestown, R.I. 02813 (401) 364-6700	<b>297</b> 118	\$187 mil.	Rhode Island, Connecticut and southeastern Massachusetts
<b>17</b> 2016: 17	<b>RE/MAX Professionals of Newport</b>   newporttothemax.com Bruce D. Allen, president; Joseph Rose, vice president	55 Memorial Blvd. Newport, R.I. 02840 (401) 849-0100	<b>261</b> 228	\$97 mil.	Jamestown, Little Compton, Middletown, Newport, Portsmouth, Tiverton
<b>18</b> 2016: 19	<b>Gustave White Sotheby's International Realty</b>   gustavewhite.com Paul A. Leys; Christina K. West, brokers/co-owners	37 Bellevue Ave. Newport, R.I. 02840 (401) 849-3000	<b>222</b> 184	\$146 mil.	Rhode Island, neighboring parts of coastal Connecticut and Massachusetts
<b>19</b> 2016: 18	<b>Albert Realtors</b>   albertrealtors.com Albert J. Scitalia, owner	1050 Reservoir Ave. Cranston, R.I. 02910 (401) 944-3377	<b>191</b> 188	\$44 mil.	Rhode Island
<b>20</b> 2016: 20	<b>Hogan Associates</b>   hoganassociatesre.com Matthew Hadfield; Leslie Hogan, brokers/co-owners	129 Bellevue Ave. Newport, R.I. 02840 (401) 845-9500	<b>187</b> 177	\$69 mil.	Rhode Island and southeastern Massachusetts
<b>21</b> 2016: NL	<b>Berkshire Hathaway HomeServices N.E. Prime Properties</b>   bhhsneprime.com Nancy Quinn, president	208 Bellevue Ave. Newport, R.I. 02840 (401) 849-1800	<b>154</b> 162	\$43 mil.	All of Rhode Island, specializing in Newport County
<b>22</b> 2016: NL	<b>RE/MAX New Horizons</b>   sussydeleon.com Sussy DeLeon, broker/owner	390 Broadway Providence, R.I. 02909 (401) 331-8855	<b>72</b> 88	\$9 mil.	Rhode Island and Massachusetts
<b>23</b> 2016: NL	<b>Steele Realty Consultants International</b>   srcigroup.com Rita Danielle Steele, principal and broker/owner	97 Hope St. Providence, R.I. 02906 (401) 227-9040	<b>49</b> 7	\$14 mil.	Rhode Island, Connecticut, Massachusetts, New York